FORM DSCR

DAILY SALES CALL RECORD

NAME OF SALESPERSON:

DATE:

DATE	Appointments	Cold Calls	No Contacts	Contacted	COMMENTS	DATE NEXT CALL	CUSTOMER

FOLLOW-UP REQUESTS (QUOTATION, BROCHURES, ETC.)

ODOMETER READING: Commenced..... Finished ..... Total: .....

PLAN YOUR CALLS - WORK YOUR PLAN

Signature .....

SAMPLE

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