CUSTOMER RECORD CARD

CUSTOMER No.	NAME AND ADDRESS
CREDIT RATING	
BEST TIME TO CALL	TELEPHONE(S)
SALESPERSON	OTHER ADDRESS(ES)

CONTACT		GENERAL COMMENT
	1.	
	2.	
	3.	
	4.	

DATE	APPOINTMENTS	COLD CALLS	NO CONTACTS	CONTACTED	COMMENTS	DATE NEXT CALL

SAMPLE

SALES $	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	TOTAL

© ZIONS SYSTEMS — Form SLR